



DEAN C. RINGLE, P.E., P.S.  
FRANKLIN COUNTY ENGINEER

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November 5, 2008

**RE: SharpeSoft IPM**

To Whom It May Concern:

The Franklin County Engineer's Office has been using SharpeSoft's Integrated Project Management (IPM) program for the past two years, and we are very pleased with its performance. In 2007 we used the program to assemble our unit price bid histories from the previous five years and to create Engineer's Estimates. Then in 2008 we broadened its use and began utilizing the program to bid and manage roadway, bridge, and maintenance projects ranging in price from \$77,000 to \$7,700,000.

SharpeSoft has been very helpful and accommodating. Their technical support helped us establish our database of unit price bid histories, which we now draw from when creating Engineer's Estimates. They have also performed in-person training for our staff of users, and have conducted live on-line netmeetings to answer specific technical questions immediately.

We have tried other project management programs; however, none has worked as well as SharpeSoft's IPM. We have found the IPM program to be very user friendly, and SharpeSoft's technical support has been very responsive when needed. Another plus is that we own the software so if we do not pay for updates, the program will still work for us—we just will not receive the future updates.

We look forward to continued use of SharpeSoft's IPM. If you have any questions regarding this information, please contact me at (614) 462-3080 or [crobertson@franklincountyengineer.org](mailto:crobertson@franklincountyengineer.org).

Sincerely,

Dean C. Ringle, P.E., P.S.  
Franklin County Engineer

Cornell R. Robertson, P.E., P.S.  
Highway Design Engineer

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